



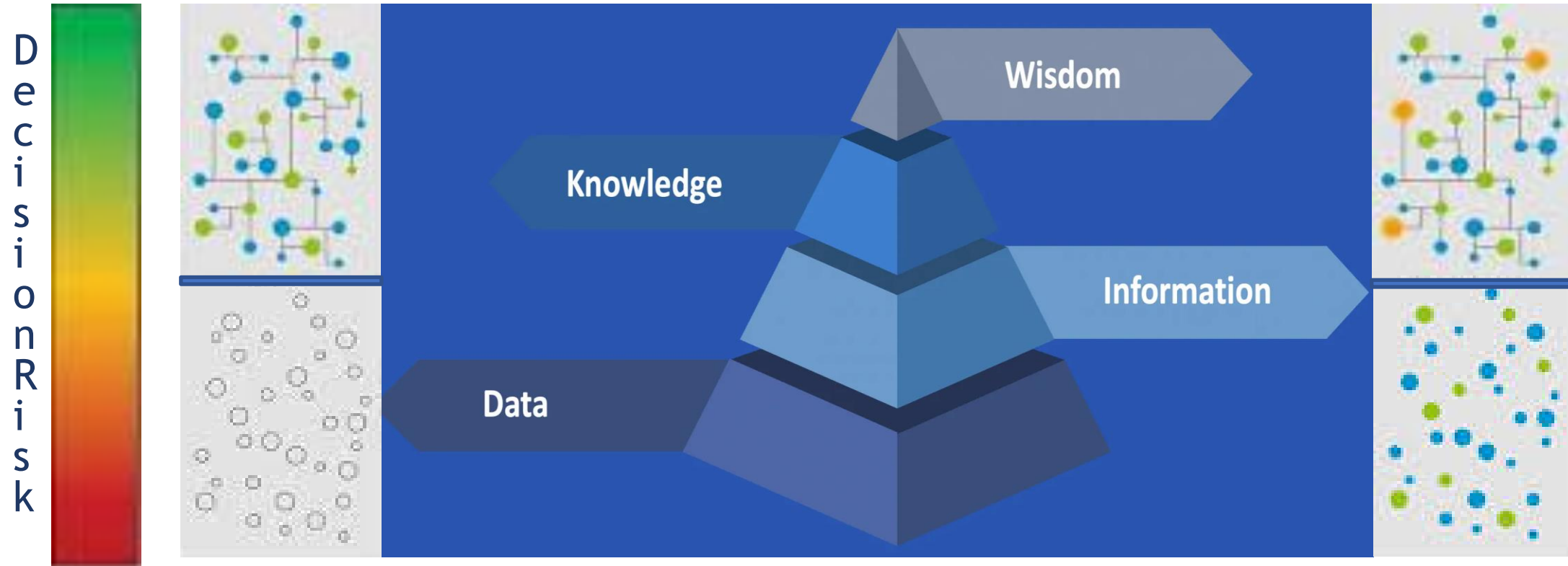
INSTITUTE OF TOURIST RESEARCH AND FORECASTS  
RESEARCH INSTITUTE FOR TOURISM

# Analysis and Visualization of tourism data

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# From Data to Knowledge ...



Data  
Collection

Data  
Quality

Data  
Descriptives

Statistical  
Inference

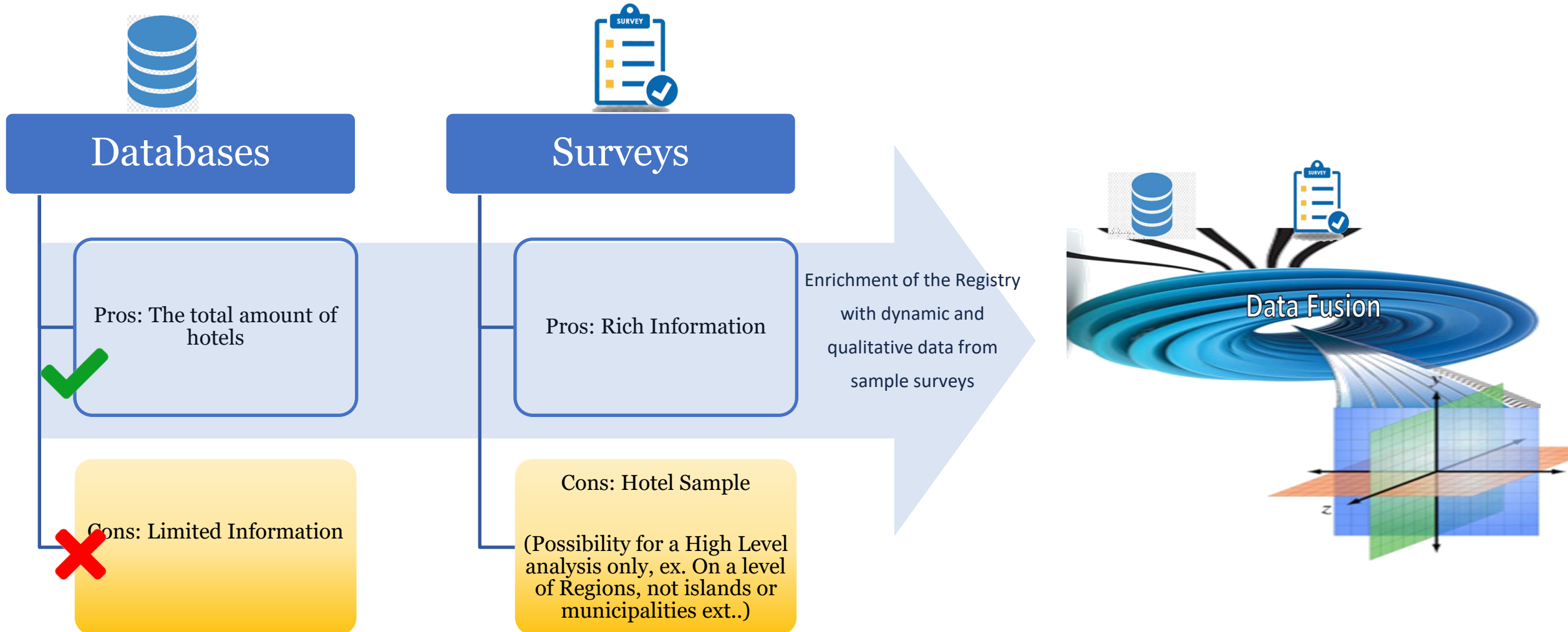
Modeling &  
Forecasting

**Data  
Mining**

**Data  
Visualization**

# Research Need

The possibility of a more analytical, qualitative and targeted approach to research issues.

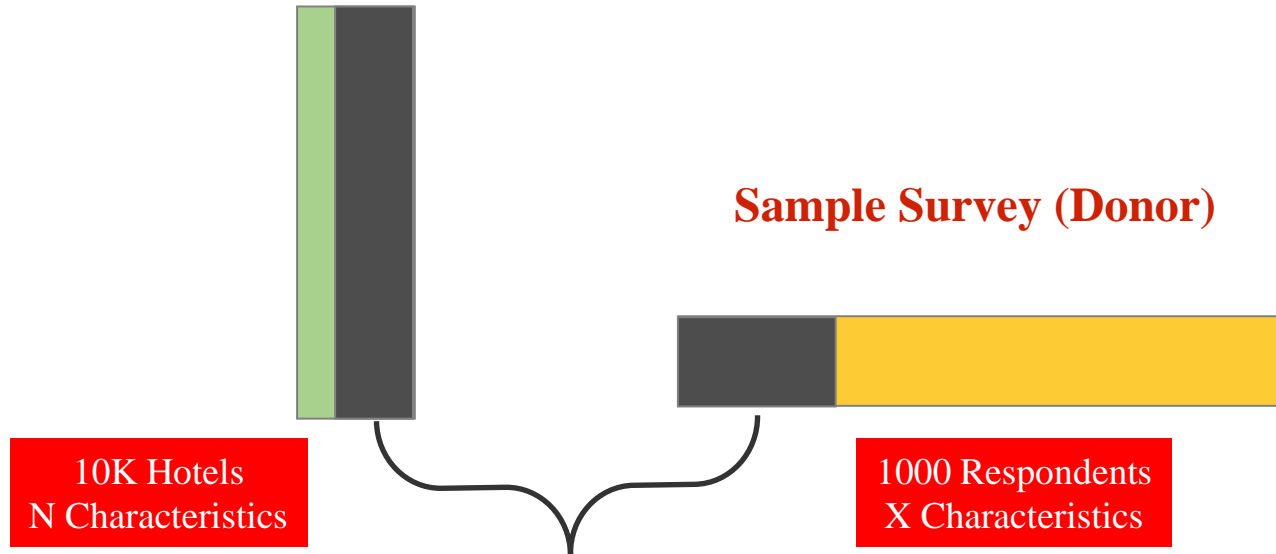


# Data Fusion

**CASE STUDY:** *The enrichment of the H.C.H. Registry (10k Hotels) with dynamic indicators from the data of the Annual Survey of RIT.*

**OBJECTIVE:** *The estimation of the main characteristics of the Greek Hotel Sector based on specific sub-populations that cannot be determined by the sample survey.*

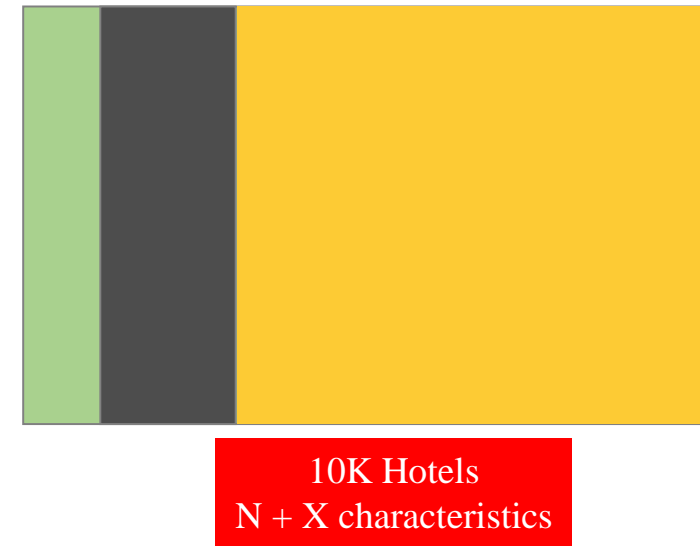
## H.H.C. Registry (Receiver)



### Common Features

- Category
- Type of Operation
- Legal Type
- Altitude
- Region
- Municipality
- # of Rooms
- # of Beds
- Chain
- Type of Hotel
- Facilities (restaurant)

## Fused Data Archive (Fused Data)

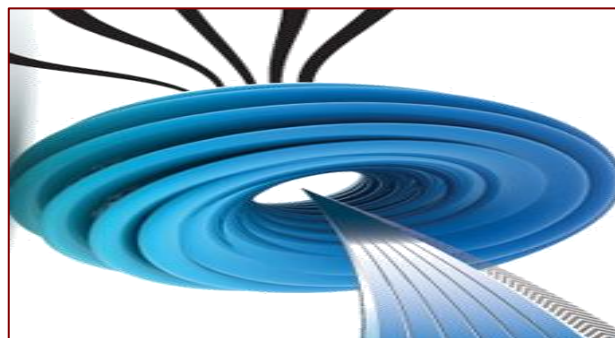


# Data Fusion

## Annual Sample Survey

### Sample: 691 hotels

A	Turnover
A1	% by Overnight Stays
A2	% F&B
A3	% Conferences- Events
A4	% Other
A5	Turnover/ Room
A6	Employment Expenditure / Turnover
B	# Employees
B1	May
B2	August
B3	# Employees/ Room
B4	Demand/ Job Position
B5	# Tourist Graduates
C	Employment Expenditure
C1	Total
C2	Direct
C3	Indirect
C4	Employment Expenditure/ Room
D	Investments & Sustainability
D1	Annual Investment Expenditure
D2	Investment Expenditure/ Turnover
D3	% Sustainability Expenditure
E	Booking Channels
E1	% OTAs
E2	% Hotel Website
E3	% Tour Operator
F	Average Room Rate
F1	May
F2	August
F3	October
G	Occupancy Rate
G1	May
G2	August
G3	October



### Common connection characteristics

1. Category (\*)
2. Type of Operation
3. # of Rooms
4. Altitude
5. Legal Type
6. Region
7. Tourist Zone
8. Municipality
9. # of Beds
10. Chain
11. Facilities (e.g. swimming pool)

H.C.H. Registry of Hotels  
10.000 Hotels



The linked records show an average  
Similarity Index of 86.2% (+-7%)

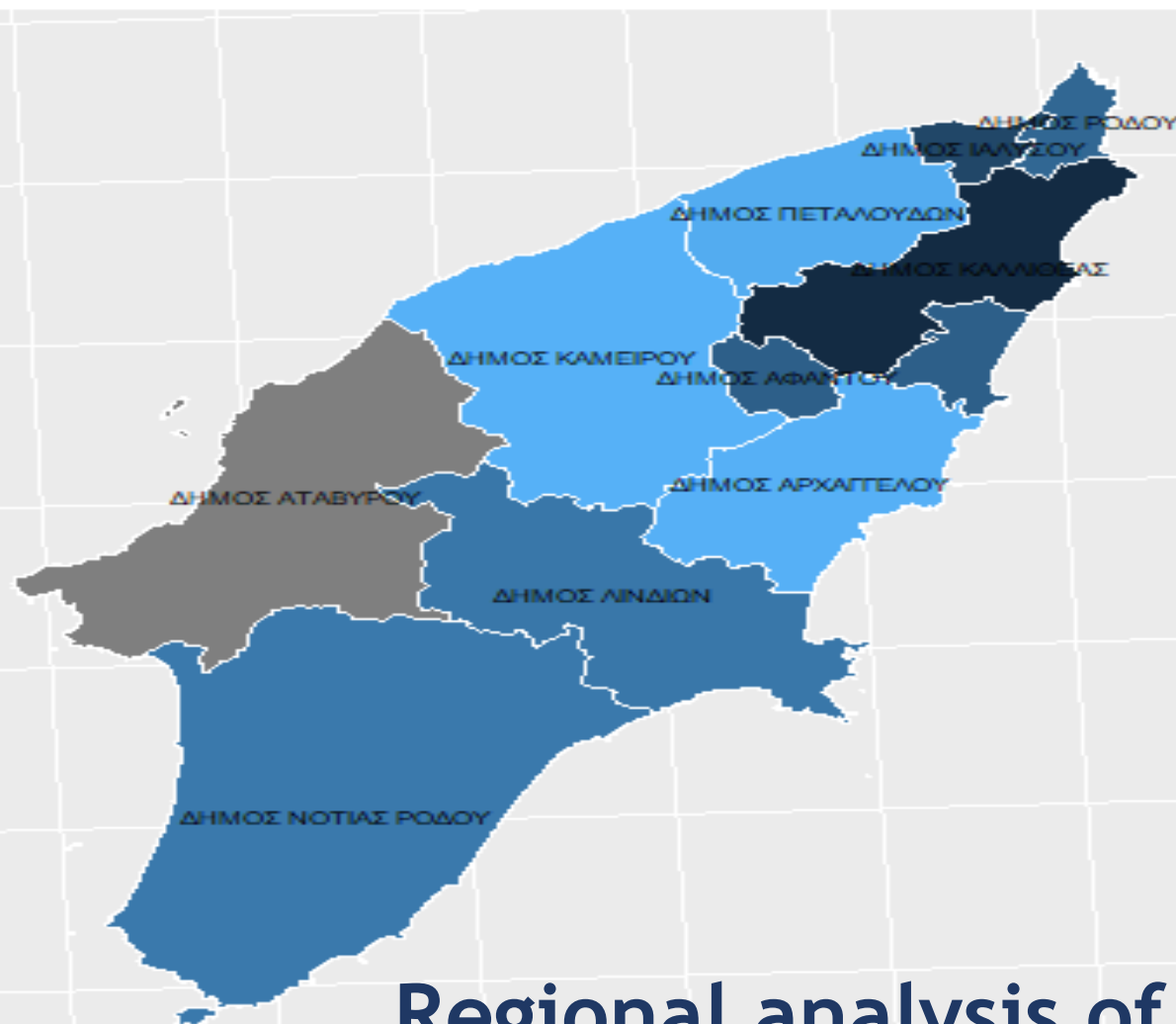
Each record from the sample survey was "matched"  
with approximately 11 records in the registry.

# MAP INFOGRAPHICS

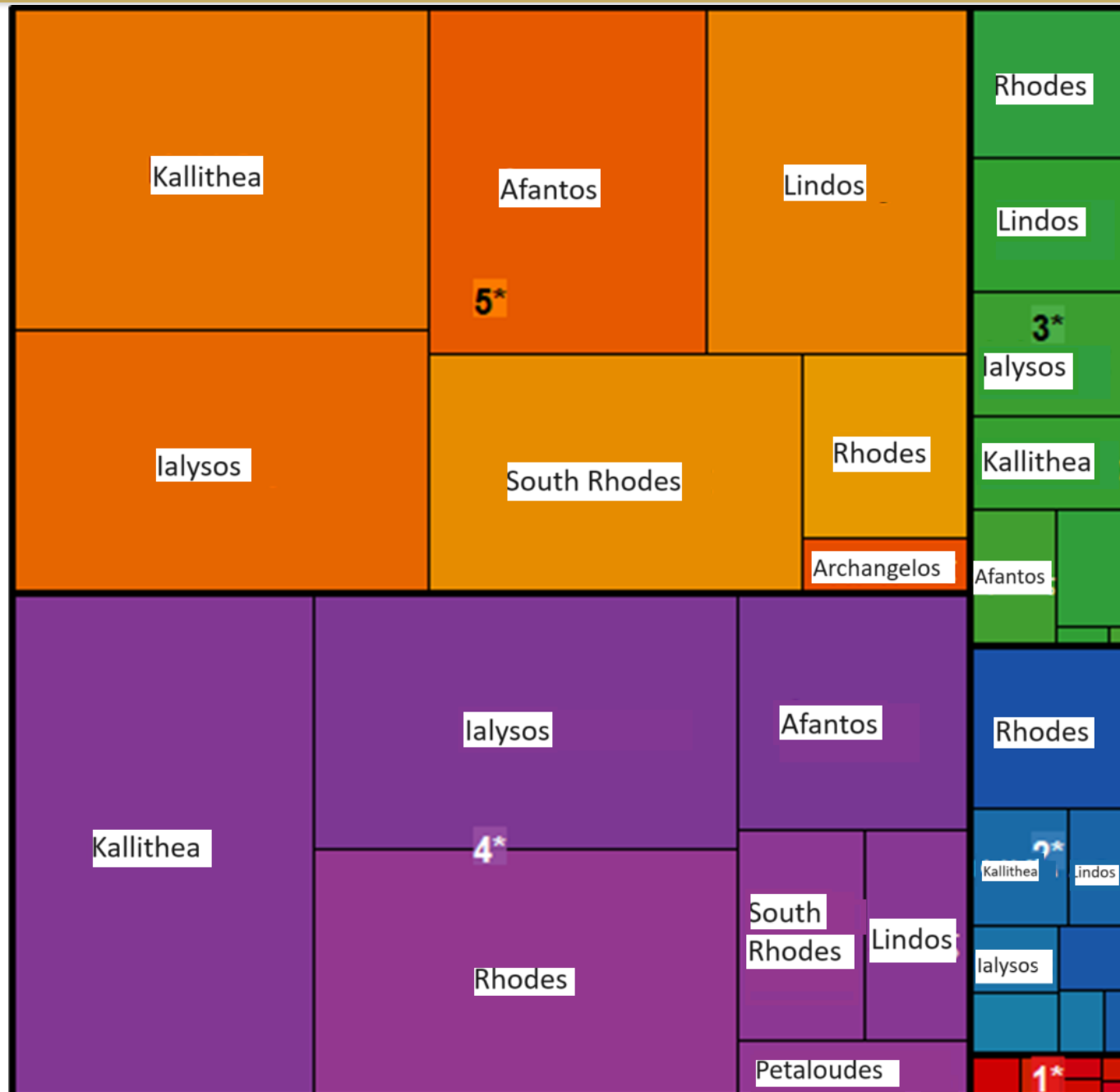
Turnover (estimation)



Average Room Rate



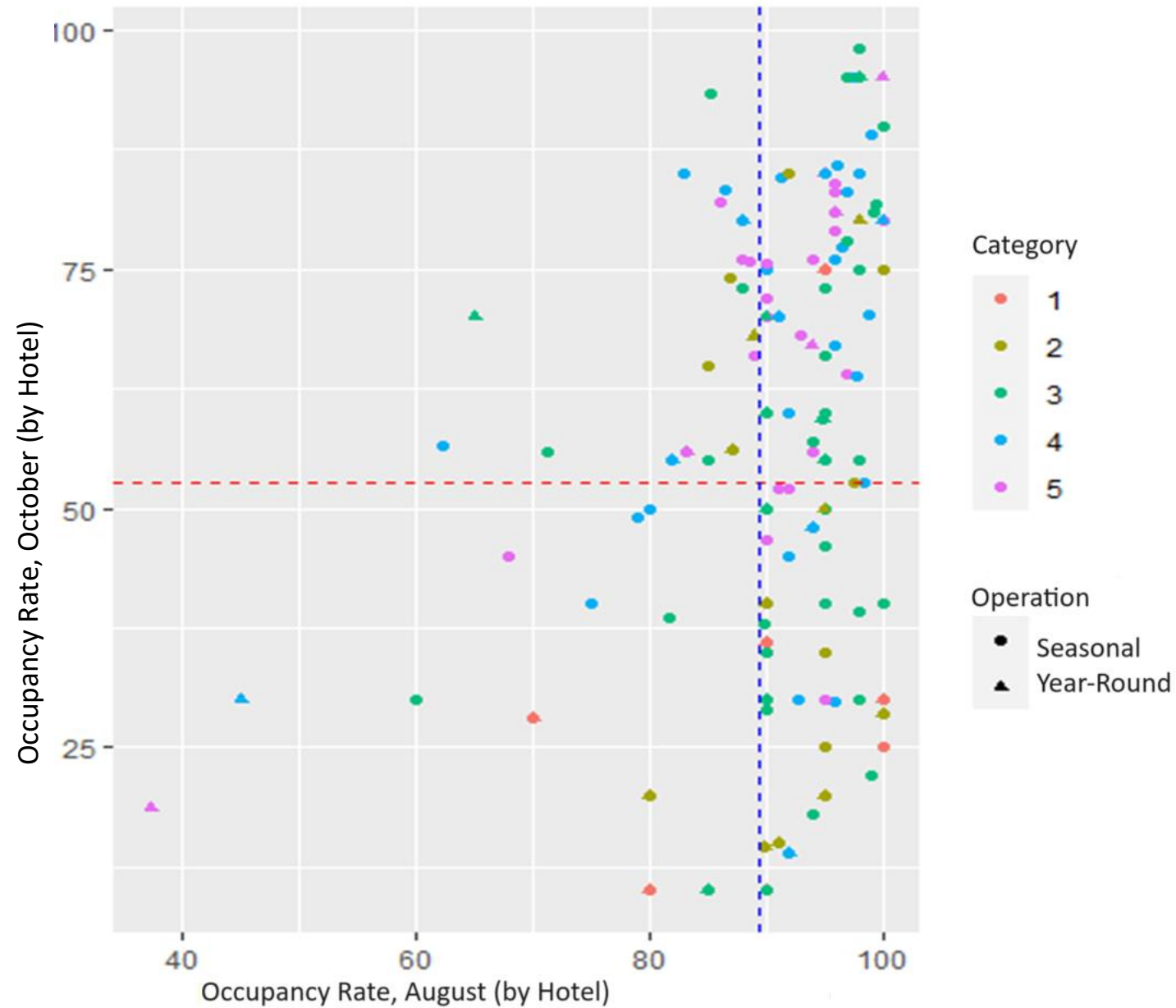
Regional analysis of Rhodes, Greece



## Labour force distribution (category\*region)

Apart from the regions, there is the possibility of analyzing & correlating indicators based on qualitative criteria (e.g. category and type of hotel operation)







# Distribution Chart of Hotel Occupancy Rate by category & month

Line Chart

Percentages of Hotels with Average Occupancy Rate of at least x/ star & month

Hotel Percentages

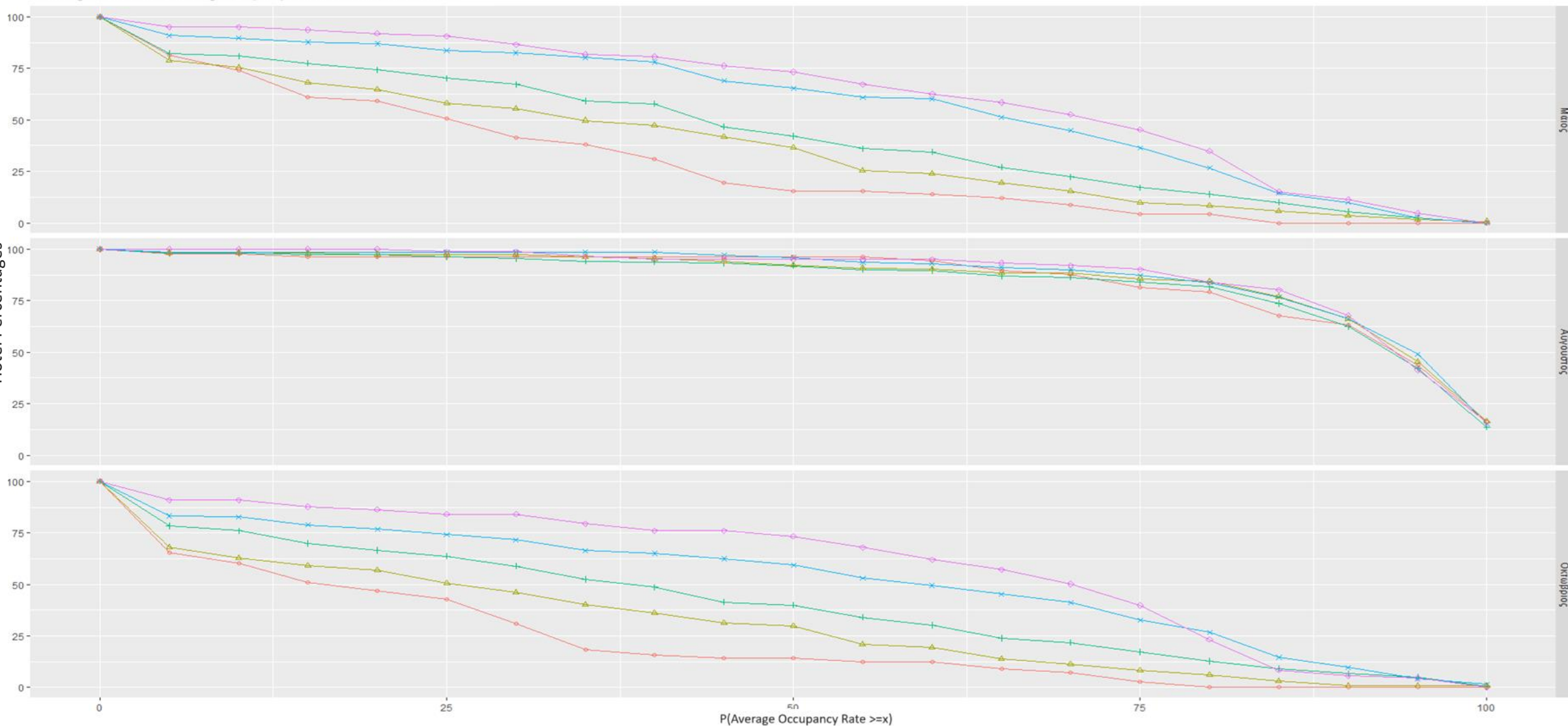
Μάιος

10

Αυγούστος

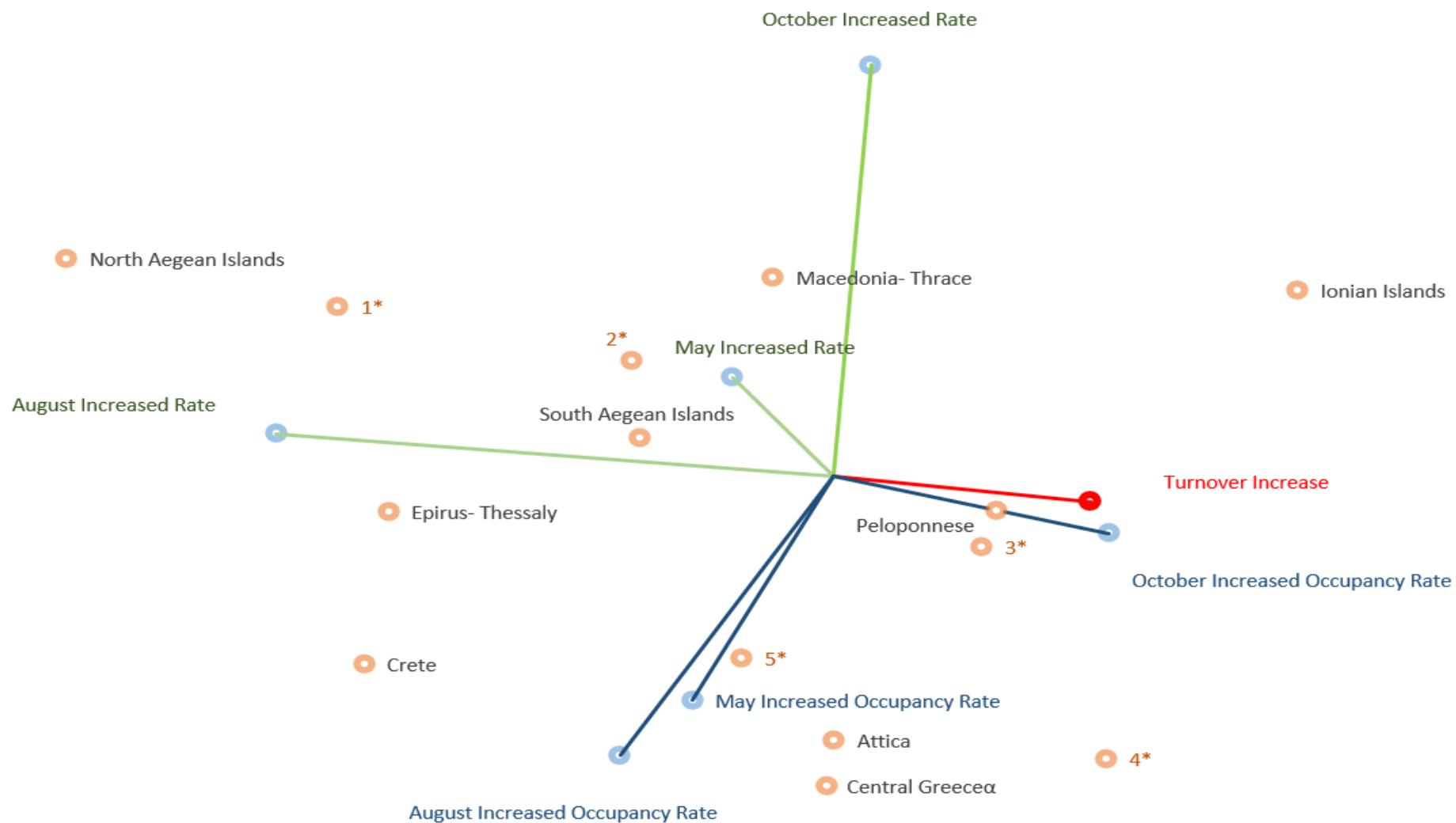
Οκτώβριος

Stars  
1  
2  
3  
4  
5





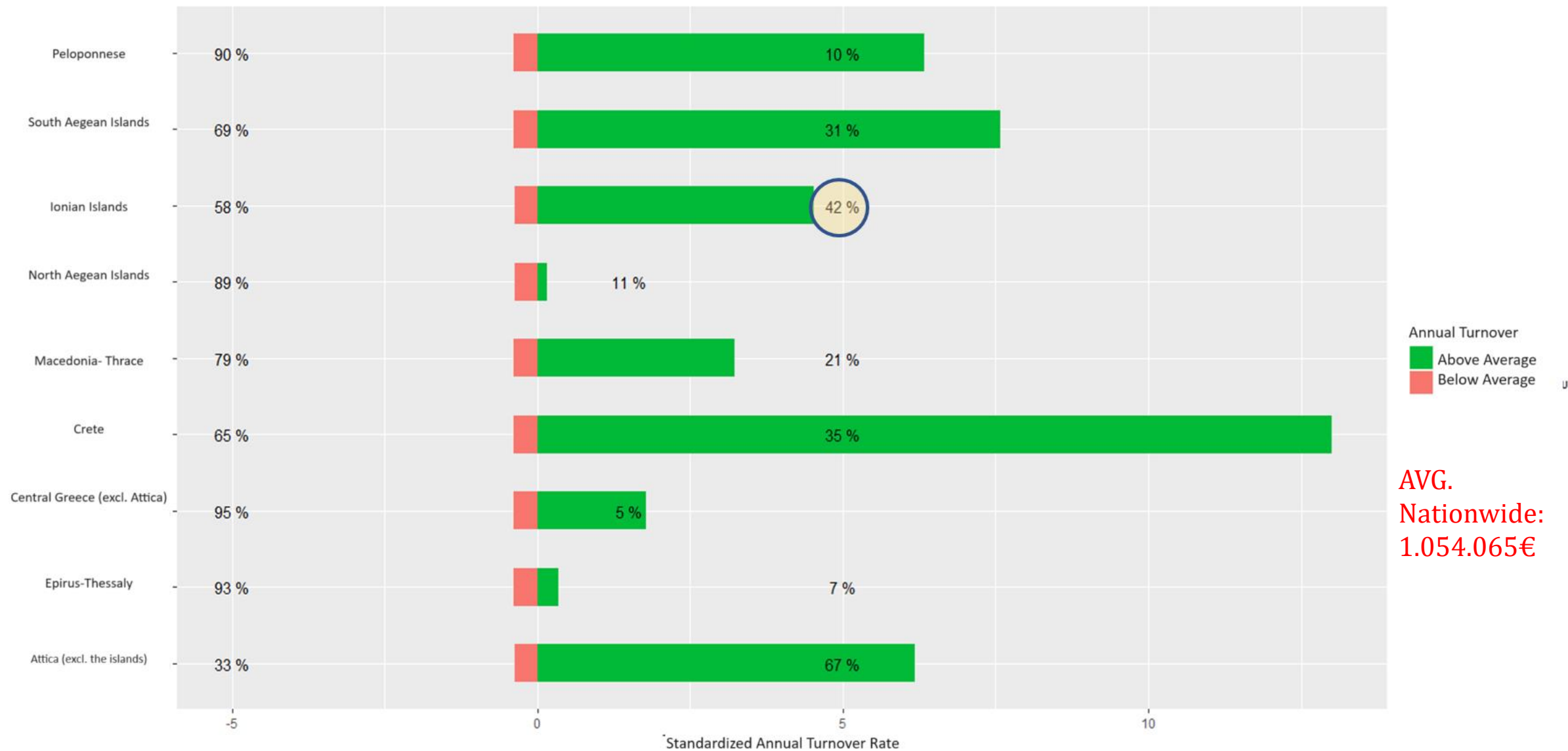
## Multivariate Spatial Analysis





## Turnover deviation bars for each hotel in relation to the AVG. Nationwide, by region

Deviation Bars  
Standardized Annual Turnover Rate





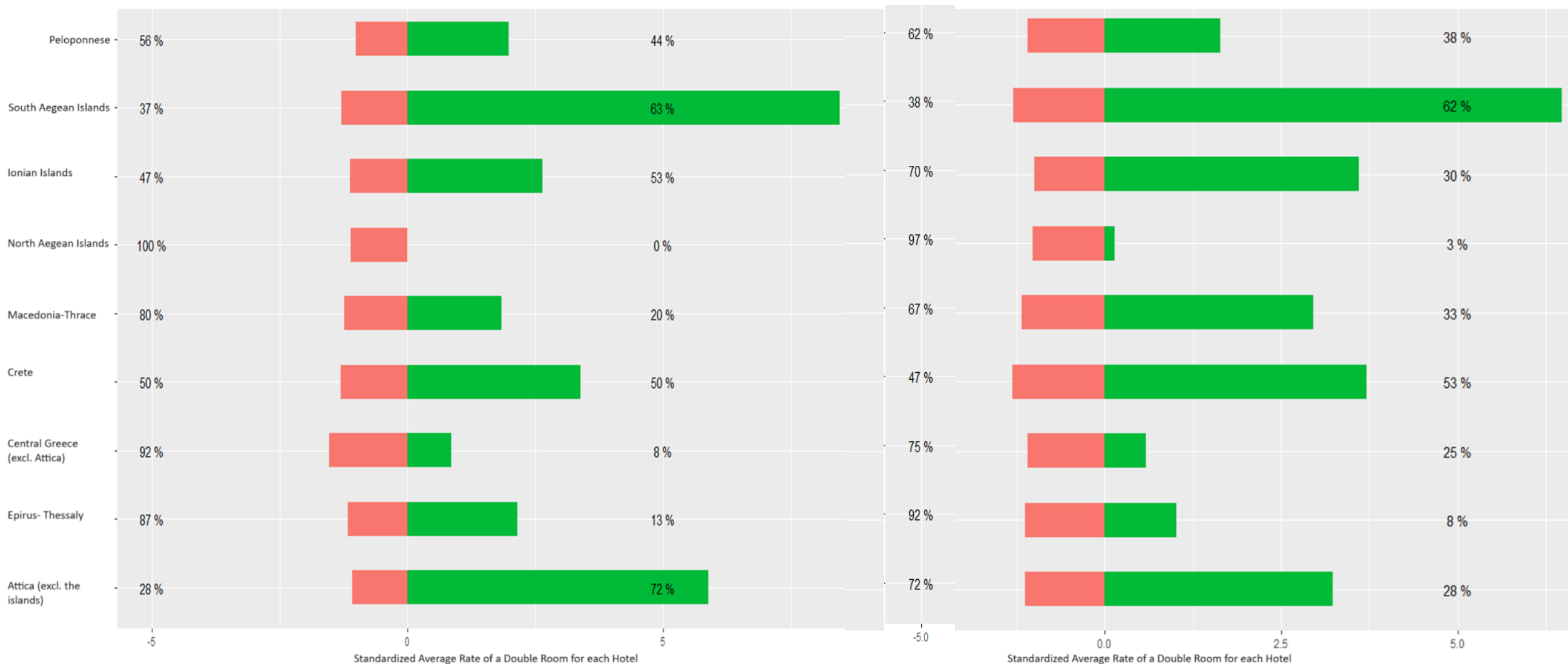
## Deviation bars of the Rate of a double room in each hotel in relation to the AVG. Nationwide, by region

May AVG. Nationwide: 100,5 €

Average Rate for a Double Room for each Hotel

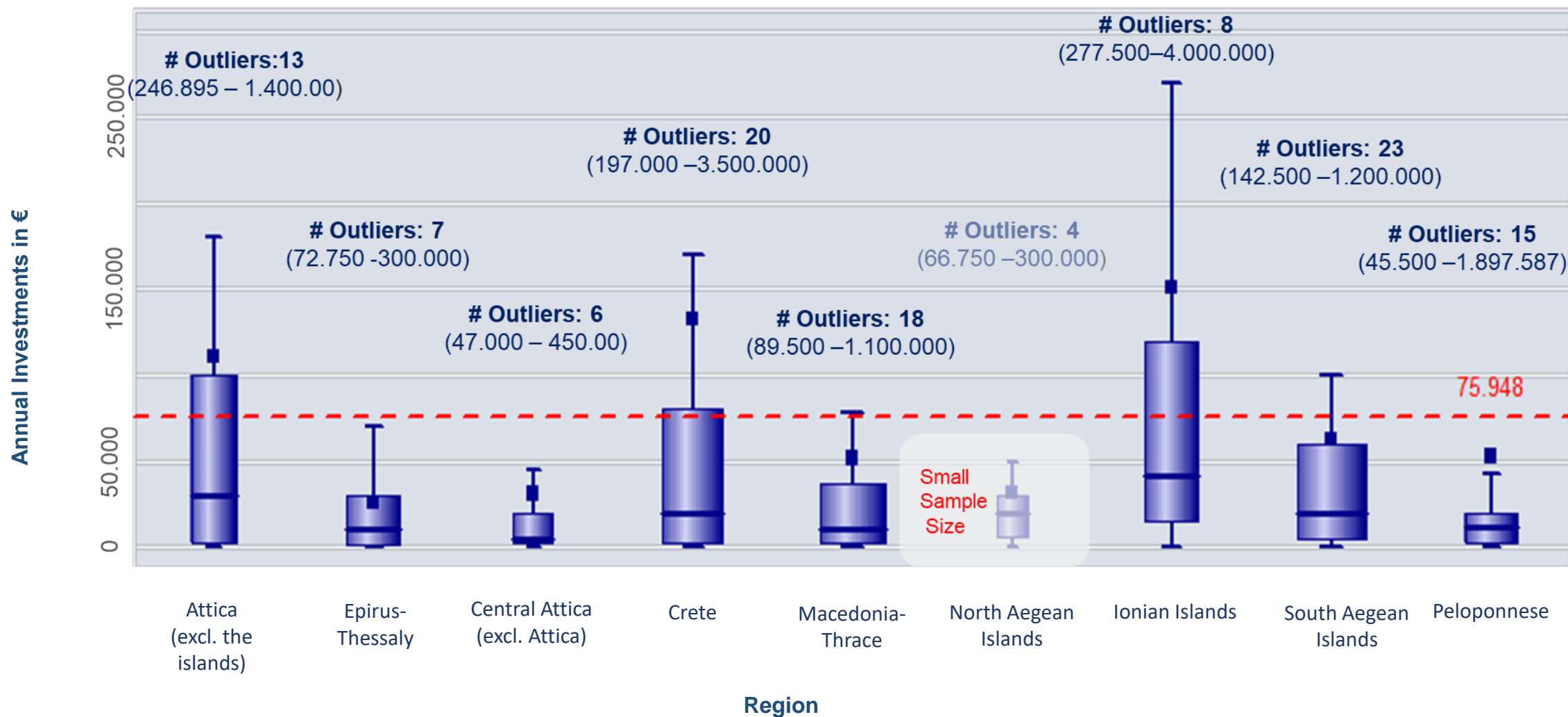
■ Above Average Rate  
■ Below Average Rate

August AVG. Nationwide: 163,6€





## Characteristics of Investment Distribution by Region, 2023





*Thank You...*